



HEATING ■ AIR CONDITIONING ■ REFRIGERATION
DESIGN ■ CONTROLS ■ SERVICE ■ MAINTENANCE
LIC. # DKSYSI*982L1

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HVAC Estimator/Sales (Puget Sound Area)

We are a successful Commercial & Residential HVAC contractor with a solid reputation in the greater Puget Sound area. We offer competitive wages, vacation/holiday, paid Employee medical insurance, Very generous 401k Retirement match with profit sharing, company vehicle after probation period. The company places a high value on our employee's well-being. If you are looking to join a professional team in a fun and challenging setting where no two projects are the same, please read on!

The successful candidate will be required to read blue prints specifically HVAC drawings providing summaries of the mechanical equipment and ducting/venting that is represented. Must applying General Accepted HVAC Principles along with Operational Industry Standards and New Energy Codes. Candidates must be computer literate, organized and capable of multitasking.

The scope of the position requires a high-functioning, results-oriented, self-directed professional with the ability to acclimate to fast paced, changing environments while performing a variety of complex tasks requiring initiative and a significant amount of judgment in solving problems.

Requirements:

- Coordinate and communicate closely with the General Manager, Energy & Comfort Consultants; in addition to Installation and Safety Managers and Team Leaders.
- Develop and manage prospecting and acquisition of new business.
- Build effective, profitable winning bids for upcoming projects.
- Meet with clients to develop and evaluate necessary data that needs to be gathered to complete project costs.
- Coordinate with general contractors, designers and engineers on identifying changes or modifications for estimates.
- 3-5+ years of experience in HVAC Estimating/Sales.
- Prepare mechanical estimate take-offs.
- Strong software knowledge in CADD Software, Wright Soft, Microsoft Office (Word, Outlook, and Excel), and other estimating software is a plus.
- Knowledge in WA State Building/Energy and HVAC codes.
- Problem solver, willing to spend the effort to get the job done right, drawing valid conclusions from a wide variety of information sources

Please reply with a Resume